



Commission/Fee Structures

Core Business

Income Type	%/£ level of income received and/or charged to/by BFP
1 st Client meeting	Free
Subsequent meetings for advice / guidance without provision of services or work carried out on timesheet basis	£150.00 per hr (including travel within 20 mile radius – rate charged at 20p per mile above 20 mile radius)
Financial Modelling	£750.00 per Model
Prime Asset Finance - Typical Transaction up to £50k - Typical Transaction > than £100k	Up to 2% of advance (minimum £300 - whichever is higher) Up to 1% of advance
Secondary Asset / Refinance – Typical	Up to 5% of advance (minimum £750 - whichever is the higher)
Commercial Loans/property - Typical	Up to 1% of advance dependent on size and nature of transaction
Project Funding – MBO/Development finance - Typical	Up to 1% of project funding cost/advances
Factoring/CID/Stock introductory commissions Bank/lender introductory commissions	Up to 20% of service charge paid to provider 50% of the bank/lender fee up to 0.75% of the loan advance

The above are the core business services and whilst some fees are paid via the lender/provider we reserve the right, or the client may prefer to be charged directly by way of direct invoice. If any direct invoicing for time/ advice in addition to lender's fees is levied in addition that already set in this letter you will be informed in writing. The above is intended as a guide and may vary subject to circumstance.

Indirect Services

Signposted Service	% level of commission paid to BFP by provider
Investment Mortgages (Residential)	30% - 35% of commission received by provider and/or charged by provider (less overhead deduction in certain cases paid per completion)

With the above services all fees are levied by the provider and generally not influenced by Business Finance Plus. We choose to disclose the introductory fees/introducer commissions to be received to fulfil our transparency in dealing with our clients.

The current list of products and services is not exhaustive and is subject to change. Any products or %'s not shown will be provided on request. These are a representative guide and may vary from time to time. Specific transactional fees/commissions will be provided on request. The above is intended as a guide and may vary subject to circumstance.